**Job Title: General Manager**

**Location**: Huddersfield, Fixby, HD2 – West Yorkshire
**Reports to**:  Club Chairman
**Salary:** Competitive, commensurate with experience
**Contract Type**: Full-Time, Permanent, Flexible (Regular Weekends)

***Overview:***

As The Home of Yorkshire Golf and Est in 1891, Huddersfield Golf Club (Fixby) is a prestigious, Top 10 Regional Golf Club with an outstanding reputation for excellence in golf, hospitality, and member experience. We stand as one of the oldest and finest Championship golf courses in the North of England. The club is a UK host venue for DP World Tour Q-School Qualifiers and several regional qualifying events. A traditionally respectful, yet progressive club, we are seeking an exceptional, commercially astute, and member-focused General Manager to guide our leadership team and oversee all aspects of club operations, including golf, weddings and events, and a thriving, food & beverage offering.

This is a high-profile leadership position, offering the opportunity to:

* Oversee all aspects of club life – Golf, F&B, weddings, and events.
* Work with a forward-thinking Board to deliver an ambitious strategic plan.
* Lead and inspire a multi-disciplinary team, embedding a service-led member culture.
* Drive commercial growth while maintaining the highest standards for members and visitors.
* Represent a historic, nationally recognised club on a regional and national stage.

We are looking for a commercially astute, member-focused leader with proven operational and strategic management experience in premier golf clubs, hospitality, or leisure. A passion for delivering premium customer experiences, strong financial and people leadership skills are essential.

**Key Responsibilities:**

*Strategic Leadership & Governance*

* Deliver and evolve the club’s strategic plan in collaboration with the Board.
* Ensure governance compliance, reporting, and operational alignment with the club’s vision and values.
* Represent the club to external stakeholders, including governing bodies, sponsors, and the local community.

*Golf Operations*

* Maintain championship course standards through close collaboration with the Course Manager and greens team.
* Manage tee-time optimisation, tournament logistics, and elite amateur/professional event delivery. Visitor / Guest commercial and operational strategy as required.
* Drive membership engagement, recruitment ( as required), and retention initiatives.
* Ensure staffing scheduling adequately supports operational demands.
* Maximise member retention, development and attraction as required, promote the club through relevant channels
* Attend and represent through affiliate bodies - GCMA, Yorkshire Golf Union, to remain updated on industry best practices.

*Food, Beverage & Hospitality*

* Oversee the profitable and high-quality operational delivery of all F&B services, including bar, restaurant, and halfway house.
* Lead the development of menus, service standards, and operational efficiencies.
* Maximise usage and continued profitability of club facilities for casual dining, members’ functions, and external hire.

*Weddings & Events*

* Develop and implement a commercial strategy for weddings and private/corporate/ hospitality events.
* Manage and support the Events Coordinator to achieve sales and service excellence.
* Maintain brand standards and exceptional guest experiences across all functions.

*Financial & Commercial Management*

* Own the club budget with responsibility for income generation, cost control, and monthly performance reporting.
* Lead all commercial areas, including F&B, events, retail, green fees, and sponsorship.
* Maintain robust contracts, procurement processes, and transparent supplier relationships.
* Maintain regular updates to the club's Board, preparing and managing operations around annual budgets

*People & Culture*

* Build, engage and manage a high-performing, multi-disciplinary team with clear operational standards, KPIs and personal development plans.
* Embed a service lead member-first, team-oriented, professional culture across departments.
* Lead recruitment, appraisal, training and staff development in line with legal and best-practice standards.

***Skills & Experience Required:***

*Essential:*

* 5+ years proven senior management experience in a leading premier golf club, hospitality, or multi-service sports leisure environment.
* Track record of delivering commercial results and high-quality customer service experiences.
* Strong leadership skills with experience managing diverse teams and departments.
* Proven Financial acumen with excellent budget, P&L, and forecasting skills.
* Excellent interpersonal and communication skills with a member-centric mindset.
* Hands on approach, inclusive, collaborative,

*Desirable:*

* Golf industry knowledge and a passion for the game.
* Familiarity with club governance models and working with the Board and volunteer committees.
* Qualifications in business, hospitality, or club management (e.g. CMAE/GCMA).
* IT / Digital – Social media savvy, knowledge of Croft / Zero, IG Golf, Microsoft Suite
* Experience managing weddings and large-scale events.

*Performance Indicators:*

* Member satisfaction and retention levels
* Financial performance vs budget, YOY improvements
* Golf and event participation metrics
* Staff engagement, development and retention
* Operational efficiency and compliance

**Direct Reports**

* House Operations Manager
* Head Chef
* Marketing & Events Supervisor
* Finance Manager
* Members Services Administrator
* Course Manager

How to Apply

Please send your CV and a covering letter outlining your suitability and current remuneration, and why the opportunity is of interest to: Andrew Haldenby

📧 gm@huddersfield-golf.co.uk
🗓 Closing date: [30/9/25]