## KNOTT END GOLF CLUB

#### PERSON SPECIFICATION FOR GENERAL MANAGER

### **Essential Knowledge, Skills, Experience and Qualifications**

- Leadership and good interpersonal \ people management skills
- Experience of marketing, business development and growing revenue streams.
- Good communicator verbal and written
- Sound financial and commercial acumen
- High level of IT literacy and communication skills, including golf specific management software, MS Office packages and all social media.
- Working knowledge of licensing law, employment law, health and safety legislation and risk management
- An appreciation of golf and the expectations \ traditions of a private members' club
- A willingness to undertake skills and industry training work with England Golf and other golf organisations – supported by the Club
- A willingness to work flexible hours to meet the demands of the position

# Desirable Knowledge, Skills, Experience and Qualifications

- A University \ PGA \ College recognised qualification
- CMAE Management Development Programme qualification
- Knowledge and experience of golf club management with a proven track record in business development and process.
- Experience of working in hospitality or leisure setting.
- Clean driving licence.

### Scope for progression and promotion.

The successful candidate will be expected to continue develop their skills knowledge and abilities and the club will look favourably on appropriate personal development programmes and professional body membership.

#### **Hours**

Flexible 37.5 hours per week to include week ends and Bank Holidays.

# Remuneration range and benefits available.

The role comes with a competitive salary and bonus scheme together with sick pay, pension, and other fringe benefits. Necessary travel expenses and appropriate professional body fees

### Salary

£40k - £45k

In addition, there will be incentives of up to 10% for meeting increase in revenue goals:

To expand revenue through visitor / society green fees.

• To increase the revenue from additional new members.

## **Benefits**

- Pension 3%.
- 28 days leave including public holidays.
- Education budget of £500 pa + travel expenses to attend GCMA courses
- Free access to course and membership for partner / spouse.